

Please use the Commercial Sources Strategy Packet Changes updated on 9/25/2025. These updates should have been included based on previous discussions with Steering Committee members, District staff, and the local jurisdictions.

Commercial Sources

Summary of Strategy Changes – **Strikeout Underlined**

Strategy	Description of Substantial Changes/Feasibility
All Strategies	Timelines will change based on prioritization by CSC
Public Transparency with Permitted Sources-Violations	
Public Information Portal	
Business Education	- Added in a metric of number of businesses certified in Business Environmental Resource Center's (BERC's) Sustainable Business Program - Added additional responsibilities for the implementation agencies
Incentives for Small Businesses	Added Sacramento County Business Environmental Resource Center (BERC) as an implementing partner
Increase education for Nail and Hair Salons	Spelled out implementing partner acronyms and added in roles and responsibilities
Source Investigation and Focused Enforcement	

Public Transparency with Permitted Sources-Violations

Concern Category:	
Commercial Sources	
Strategy:	
Make compliance information about permitted sources, including violations and the type of violations, available to the public.	
Strategy Type:	
- Public Education - Increase Access to Information	
Actions	
- Develop a report of resolved violations for permitted sources, listed by sources and addresses that spans the last three years. - Include a description and agreed-upon way of communicating the severity of the violation. - Must be approved by District Legal Office - Publish quarterly reports to the District's website to a specific violation in 617 community webpage - Share the webpage through the District's social media platforms - Share the report as board part of the Sac Metro Air District Board of Directors (BOD) process - Share the webpage at other relevant district District meetings.	
Goal(s): Check one: ☒ Quick, ☐ Medium, or ☐ Long-term	
Enhance transparency in air quality enforcement by sharing clear and accessible information with the public in a way that builds trust and supports community understanding.	
Estimated Timeline(s):	
2025: 3 months to develop and get feedback/input from the community. 2026-2031: Quarterly summary report on violations for permitted sources	
Tracking Metric(s):	
- Completion of the report every quarter - Number of webpage visits - Number of report downloads - Number of social media impressions	
Implementing Agency, Organization, Business, Other Entity, or Potential Partner(s)	
Name:	Responsibilities:
Sac Metro Air District	Develop a R report, and implement publishing the report, and release on social media platforms
Additional Information:	

Public Information Portal

Concern Category:	
Commercial Sources	
Strategy:	
Enhance public access to information through a user-friendly Public Records Portal. Develop and launch an online Public Records Portal that provides easy access to air quality and compliance-related information. Implement outreach and educational initiatives to ensure community members understand how to navigate and effectively use the portal to access relevant data.	
Strategy Type:	
- Public Education - Increase Access to Information	
Actions	
- Develop Public Record Portal with input from the Steering Committee - Public Record Portal will include self service to the following public records: - Stationary Source Permits, AG Authority to Construct (AC) Permits, Inspections - New Permit Applications - Regulated Asbestos Projects (commercial construction projects) - Links to complaint map - Link to Permit Map - Launch Public Record Portal along with Public Record Request Form - Create and develop outreach material on how to access information - Create video on how to use Public Record Portal - Distribute outreach materials at community events	
Goal(s): Check one ☐ Quick, ☒ Medium, or ☐ Long-term	
- Educate the public on how to access public information and how to file a public record act request. - Increase availability of information on District Website	
Estimated Timeline(s):	
2025: Gather input from Community about what information to include. Spring 2026: Design page/information available as part of the PRAR-Public Records Act Request (PRAR) PRAR Module development Summer 2026: Review information with Steering Committee and incorporate final feedback. Summer/Fall 2026: Launch new portal/webpage and training material.	
Tracking Metrics	
Number of webpage visits Number of permits downloaded Number of community events where materials are made available	
Implementing Agency, Organization, Business, Other Entity, or Potential Partner(s)	
Name:	Responsibilities:
Sac Metro ECB Air District - PRAR Module Team Business Environmental Resource Center (BERC)	Develop Public Record Portal/Webpage Develop How to Video (BERC)
Additional Information:	

Business Education

Concern Category:
Commercial Sources
Strategy:
Provide information to businesses (autobody shop and landscaping businesses) on environmental regulations, availability of cleaner products, incentives, and other strategies to encourage them to make changes to their operations that will protect their employees, customers, and nearby residents.
Strategy Type:
Business Education
Actions
- Develop an educational program (listen and learn) and related materials for businesses on various changes or strategies they can implement that will improve health and protect the environment - Connect with businesses to get firsthand experiences and to help structure the program and improve communications, including cultural and language barriers - Partner with businesses already implementing clean air strategies that can be used to demonstrate and highlight best practices for other businesses - Attend existing events to provide information to businesses that accommodate business owner availability, and determine appropriate channels of targeted outreach - Perform personalized door-to-door business outreach to share material and provide education - Coordinate with other relevant agencies on already-developed certification programs (e.g., Sacramento County's Business Environmental Resource Center's Sustainable Business Program) - Explore feasibility of partnering with specific agencies (ex: DCABBC) for indoor air pollution and leverage enforcement groups to share information and educate business owners
Goal(s): Check one: ☐ Quick, ☒ Medium, or ☐ Long-term
- Provide information to businesses whose operations can emit certain chemicals or pollutants that are unhealthy for their employees, customers, and potentially nearby residents - Encourage businesses to make changes to their operations that will protect their employees, customers, and nearby residents.
Estimated Timeline(s):
2025: Evaluate autobody shop and landscaping businesses that will be targeted for education and outreach. Jan – May 2026: Work with other, businesses, agencies and non-profits that have existing programs or requirements that can partner with community on business education efforts and/or provide already-developed material (e.g., DTSC's Healthy Nail Salon Certification guidelines) to the education efforts. Jun - Dec 2026: Develop content and material that will be used at door-to-door outreach, existing events Jan – Jun 2027: schedule and implement door-to-door outreach and various outreach efforts for Business Type 1; assess success of events and revamp for additional education efforts July – Dec 2027: schedule and implement door-to-door outreach and various outreach efforts for Business Type 2; assess success of events if additional education efforts are needed
Tracking Metric(s):
of businesses contacted in door-to-door outreach events # of businesses that made any environmentally beneficial changes to their operations # of businesses certified in BERC's Sustainable Business Program

Implementing Agency, Organization, Business, Other Entity, or Potential Partner(s)	
Name:	Responsibilities:
Sac Metro Air District	• Coordinate with partner agencies, organizations • Assist with develop outreach material development • Assist with outreach efforts • Schedule Workshops • Track Metrics
Potential Partner Agencies/Organizations: • Sacramento County Business Environmental Resource Center (BERC) • Breathe CA Sacramento Region • DTSC • Sacramento Chamber of Commerce • Property Business Improvement Districts (PBID) • Community Steering Committee	• Assist with identification of demonstration businesses • Assist with development of material and educational content • Assist with outreach efforts (e.g., door-to-door, workshops) • Attend workshops, Provide program requirements to businesses
Additional Information:	

Incentives for Small Business

Concern Category:	
Commercial Sources	
Strategy:	
Providing incentives for small businesses (nail salons, autobody shops, landscaping) to get cleaner equipment, tools, products to use, air filters, access to better indoor ventilation systems, lower emitting products	
Strategy Type:	
Incentives	
Actions:	
• Develop a pilot program to share firsthand experiences • Evaluate types of incentives that would benefit the specific business types (ex: explore diy Do-it-yourself indoor air filters tailored to an industry) • Develop an incentive program for interested participants to apply • Distribute incentives to targeted communities impacted by indoor air pollution	
Goal(s): Please check one: ☐ Quick, ☐ Medium, or ☐ Long-term	
Provide incentives to the same businesses identified in the Business Education Strategy (autobody shops and landscaping businesses) and nail and hair salons to improve indoor air quality	
Estimated Timeline(s):	
• Mid-2026: Develop incentive program for the specific businesses (nail salons, autobody shops, landscaping). Develop outreach material for the program. • End-2026: Distribute outreach material as part of the business education strategy • Early-2027: Implement and execute incentives program • Late-2027: Evaluate number of participants and continue engaging with the community as needed, pending availability of funds	
Tracking Metric(s):	
• Transparent reporting on number of small businesses that participated • # incentive dollars used • Track number of interested participants and number of participants who apply for incentive	
Implementing Agency, Organization, Business, Other Entity, or Potential Partner(s)	
Name:	Responsibilities:
Sacramento Metropolitan Air Quality Management District	• Coordinate with nonprofits like Sac350 for educational materials and leverage programs that have run in the past
Potential Implementing Partner: • Sacramento County Business Environmental Resource Center (BERC) • Community-based organization or non-profit (i.e. Sac350, Breathe California Sacramento Region)	• Conduct community outreach • Manage participant list and reporting • Oversee program operations • Create/review educational materials
Additional Information:	

Nail and Hair Salon Initiative

Concern Category:	
Commercial Sources – Reduce worker exposure to indoor pollutants for Nail and Hair Salon businesses	
Strategy:	
Educate the Nail and Hair Salon Industry on exposure and ways to decrease exposure	
Strategy Type:	
Business Education and Public Outreach	
Actions:	
- Work with the owners of small businesses in the nail and hair salons to understand the types of chemicals they are exposed to, the health effects, and what changes can improve conditions. - Provide educational materials for these businesses about indoor air quality - Provide educational materials for more healthy alternatives - Explore incentives opportunities for exposure mitigation (product replacement, indoor air filters, personal protective equipment (PPE)) - Explore partnerships - Explore programs that can inspire businesses to meet health protective changes (DTSC)	
Goal(s): Please check one: ☐ Quick, ☒ Medium, or ☐ Long-term	
- Educate the small businesses on indoor air quality exposure and empower the community to make changes to improve working conditions (i.e., PPE equipment, etc.) - To understand the best practices that can reduce exposure to these indoor pollutants	
Estimated Timeline(s):	
2025: Work with partner agencies to engage in this strategy 2025-2026: Develop the information materials with Partner agencies and investigate what air monitors/sensors could be useful to assess indoor air quality. 2027-2031: To educate and disseminate educational materials to the Nail and Hair Salons	
Tracking Metric(s):	
# Businesses that received the information # Businesses that participate in air monitoring # Indoor air filter provided (if incentive program is developed) # Educational materials provided to the community (translated materials)	
Implementing Agency, Organization, Business, Other Entity, or Potential Partner(s)	
Name:	Responsibilities:
Sacramento County Business Environmental Resource Center (BERC)	Working with local and state agencies, develop an educational, training, and certification program for healthy nail salons in the South-Sacramento Florin community boundaries using model programs in place in other California cities
California Air Resources Board (CARB)	Provide information on their regulation of consumer products and low-VOC alternative products that are used at nail salons (link)
Department of Toxic Substances Control (DTSC)	Provide information on the Healthy Nail Salon Certification Program (link)

Sacramento County Public Health	Partner with local agencies to provide educational information on health risks related to products used at nail salons and the California Safe Cosmetic Products program (link)
California Healthy Nail Salons Collaborative (CHNSC)	Partner with local agencies to provide education, training to nail salon businesses and provide information on certification programs
California Board of Barbering and Cosmetology (BBC)	Provide information on requirements for nail salons and other training and educational material
California Occupational Safety and Health Administration (CalOSHA)	Provide information on requirements for nail salons and other training and educational material (e.g., Safety & Health Fact Sheet for Nail Salons)
Vietnamese American Community of Sacramento (VACOS)	Partner with agencies and help disseminate information on healthy nail salon products to reduce exposure, training opportunities, incentives, and certification programs in place
Office of Environmental Health Hazard Assessment (OEHHA)	Potentially have OEHHA provide information on Proposition 65 and its requirements and how their program can lead to harmful chemicals being removed from nail care products (link).
Sacramento Metropolitan Air Quality Management District (SMAQMD)	Facilitate program development with South Sacramento-Florin Community, BERC, and other partners
Additional Information:	
https://www.cahealthynailsalons.org/	
https://dtsc.ca.gov/scp/healthy-nail-salon-recognition-program/	

Source Investigation and Focused Enforcement

Concern Category:	
<i>Commercial Sources</i>	
Strategy:	
Ensure all commercial sources are compliant by conducting unpermitted source investigations and other focused enforcement efforts.	
Strategy Type:	
Enforcement	
Actions	
- Year 1: The District will run an unpermitted source identification program (USIP) for the new areas in the expanded community boundaries. - USIP Program - Using readily available business data the District will screen businesses in expanded boundary to determine if they need a permit. - Issue notices to business operating without a permit - Report out on results - Exempt Businesses - Businesses that needed a permit - Year 2: Focused Enforcement as identified from CSC. - Based on feedback from USIP Results the District will review priorities/concerns with CSC. - Based on Enforcement concerns from CSC the District will execute a strategy to address these concerns and report back to CSC.	
Goal(s): Check one ☐ Quick, ☒ Medium, or ☐ Long-term	
Ensure compliance for businesses in expanded community boundary.	
Estimated Timeline(s):	
Quarter 1-3 2026: Execute USIP Program Quarter 4 2026: Report out on results 2027: Focused Enforcement initiatives	
Metrics	
Number sources screened Number of Notice of Violations (NOVs) and Notice of Complies (NTCs) issued Compliance Rate	
Implementing Agency, Organization, Business, Other Entity, or Potential Partner(s)	
Name:	Responsibilities:
Sac Metro Air District	Run dedicated USIP Program in expanded boundaries
Additional Information:	